

PERSONAL WORK TIPS

1. Ask questions to get commitments and to involve the student in the lesson.
2. Do not allow the student to get you ahead of the lesson by his questions -- postpone the answers until he has the background in the Bible to understand your answers.
3. Restate their objections before you try to answer them:
 - A. This shows that you appreciate their thinking and are not just trying to get them to listen while you do all the talking.
 - B. Also, it makes sure that you understand their objection, and you will not waste time on the wrong point.
4. Answer all their questions by referring to the scriptures and using such statements as:
 - A. "Instead of giving my opinion, let's read what the Bible says about that."
 - B. "You told me before that we ought to obey God, and God's book says . . ." (Then read it.)
 - C. "Let's read the Bible, and I'll let you be the judge of what God wants you to do."
5. In answering "hard" questions such as, "Do you think I'm going to hell?", use something resembling the following four steps:
(OUR ATTITUDE IS IMPORTANT!)
 - A. You don't think I'll be your judge at the judgment, do you? (No) I agree with you. God told me to "teach", not "judge".
 - B. God will judge us, won't He? (Yes)
 - C. You believe the Bible is God's word, don't you? (Yes)
Good, I do too.
 - D. I'd like to study the Bible with you this week. I think I can help you find the answers to some of your questions.
6. Be a friend, not a teacher nor a salesman!
7. Above all, NEVER ARGUE!!!!
---- LET'S WIN SOULS, NOT ARGUMENTS ----

